

## Message Text

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PAGE 01 STATE 242089

46

ORIGIN COME-00

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APPROVED BY: EB/OCA/REP:BEBYRON

FRANK W. SHEAFFER, DIRECTOR INVESTMENT SERVICES STAFF OFFICE OF  
EXPORT DEVELOPMENT

----- 031545

R 191701Z NOV 74

FM SECSTATE WASHDC

TO AMEMBASSY BRUSSELS

UNCLAS STATE 242089

BRUSSELS FOR IDA

E.O. 11652: N/A

TAGS: EINV:BE

SUBJECT: MINNESOTA REVERSE INVESTMENT MISSION

REF: BRUSSELS 8877

FOLL REPEAT STATE 242089 ACTION AMSTERDAM DUSSELDORF GENEVA  
MUNICH OSLO PARIS STOCKHOLM STUTTGART ZURICH INFO BERN BONN  
THE HAGUE 04 NOV 74 QUOTE

UNCLAS STATE 242089

E.O. 11652: N/A

TAGS: EINV:XG

SUBJECT: MINNESOTA REVERSE INVESTMENT MISSION

REF: BERN 3716

1) THE STATE OF MINNESOTA WILL HAVE INVESTMENT MISSION TEAM  
IN EUROPE IN NOVEMBER 1974. MEMBERS OF THE TEAM ARE: JAMES  
R. HELTZER, COMMISSIONER, MINNESOTA DEPARTMENT OF ECONOMIC  
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DEVELOPMENT, AND MEMBERS OF HIS STAFF, ORVIN L. OLSON, DIRECTOR

DIVISION OF INTERNATIONAL TRADE AND FINANCE, AND GENE L. GRAVES, INTERNATIONAL TRADE AND INVESTMENT; JAMES WEILER, VICE PRESIDENT, MILLER AND SCHROEDER MUNICIPALS, INC.

2) THE TEAM'S ITINERARY IS:

STOCKHOLM OLSON AND GRAVES NOV 16-20 GRAND HOTEL ETA 1625

OSLO OLSON NOV 19-21 GRAND HOTEL ETA 1945

PARIS TEAM NOV 21-24 LEGRAND HOTEL ETA 1815

AMSTERDAM GRAVES, HELTZER AND WEILER NOV 20-21 HILTON HOTEL ETA 1545

STUTTGART GRAVES AND OLSON NOV 24-26 HOLIDAY INN ETA 2110

MUNICH WEILER, HELTZER NOV 24-26 SHERATON ETA 1925

DUSSELDORF HELTZER, WEILER NOV 16-20 HILTON ETA 1030

ZURICH TEAM NOV 26-28 DOLDER GRAND ETA 2200

GENEVA TEAM NOV 28-30 INTER-CONTINENTAL ETA 1925

3) TEAM HAS CONTACTED AND MADE ARRANGEMENTS TO VISIT WITH FIRMS IN EACH CITY, SOME OF WHICH WILL BE FOLLOW-UP. TEAM WOULD LIKE FOR ITS FIRST MEETING IN EACH CITY TO BE WITH COMMERCIAL OFFICERS OF THE POSTS FOR BRIEFINGS AND DISCUSSIONS. TEAM WOULD APPRECIATE ANY ADVANCE PUBLICITY POSTS CAN GIVE ITS MISSION, AND ASSISTANCE IN ARRANGING MEETINGS WITH MAJOR FINANCIAL AND BUSINESS CONACTS KNOWN BY THE POSTS TO DE INTERESTED IN INVESTMENTS IN THE U.S. BUT NOT ON TEAM'S SCHECULE. TEAM IS SENDING LITERATURE BY APO TO MUNICH, DUSSELDORF AND STUTTGART AND REQUESTS THOSE POSTS HOLD FOR PICKUP. INGERSOLL

UNQUOTE INGERSOLL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 NOV 1974  
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**Disposition Action:** n/a  
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**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
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**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MINNESOTA REVERSE INVESTMENT MISSION  
**TAGS:** EINV, BTRA, BEXP, XG  
**To:** AMSTERDAM MULTIPLE  
**Type:** TE  
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